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BDO Audit s. r. o.
V Parku 2316/12
Praha 4 - Chodov
148 00

BDO Audit s.r.o.
Ing. Ondřej Šnejdar
V Parku 2316/12
148 00 Praha 4 - Chodov
Czech Republic

Confirmation of turnover under Art. 21 and Art. 22 of the Franchise Agreement concluded between SIXT GmbH and SPEED LEASE a.s.

Period: **1.1.2021 - 31.12.2021**

In the following we confirm the breakdown of turnover for the Company: **SPEED LEASE a.s.**

Currency: **CZK**

Revenue car rental short term:

Time and Mileage: **45.721.539,36 CZK**

Insurances/waivers: **3.367.829,57 CZK**

Any add. Charges: **3.913.499,75 CZK**

Total revenue includes sub-franchise's (RENT24 s.r.o.) turnover **53.002.868,67 CZK**
(*Time&mileage, Insurances/waivers, any add. charges*)

Sub-franchise's (RENT24 s.r.o.) turnover **5.799.441,66 CZK**

Fuel, Damage Compensation, Airport fee, Statutory taxes: **5.318.680,38 CZK**

Net sales Limousine services **6.641.960,01 CZK**

Any add. charges Limousine services **0,00 CZK**

Leasing revenue **333.601.556,33 CZK**

In Prague on 6th June 2022



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Table: ACCOUNTS TURNOVER BREAKDOWN – SPEED LEASE a.s., SIXT CZECH REPUBLIC

Year	Account nr.	Account	Turnover CZK	Group	Character
2021	602000	Tržby za služby	14 408 048,55 Kč	Reinvoicing services	non franchising
2021	602010	lakovna	1 756 389,74 Kč	Reinvoicing repairs	non franchising
2021	602020	tržby-opr.poškoz.u vrác.vozu	5 144 936,31 Kč	Reinvoicing repairs	non franchising
2021	602100	Tržby za půjčovné - krát.pron.	45 515 258,04 Kč	RAC	franchising
2021	602101	P-vrácení vozu v ČR+RS (UMPS)	668 819,16 Kč	RAC	non franchising
2021	602102	Responsibility - odp. za poško	1 938 142,97 Kč	RAC	non franchising
2021	602103	CDW - hav. pojištění	171 544,24 Kč	RAC	franchising
2021	602104	TP - pojištění proti krádeži	80 821,99 Kč	RAC	franchising
2021	602105	PAI - pojištění osob	178 321,00 Kč	RAC	franchising
2021	602106	OWF-popl.za jed.cestu Drop off	856 640,53 Kč	RAC	franchising
2021	602107	Ostatní připojištění	1 076 393,05 Kč	RAC	franchising
2021	602108	Airport fee - Letiš. taxa, PCH	2 711 718,25 Kč	RAC	non franchising
2021	602109	půjčovné ostatního vybavení	70 580,42 Kč	RAC	franchising
2021	602120	Discount-Slevy z nájmu	-1 908 605,26 Kč	RAC	franchising
2021	602123	Top Cover	1 765 148,27 Kč	RAC	franchising
2021	602124	Diesel Fee	12 800,00 Kč	RAC	franchising
2021	602130	Ostatní poplatky a služby - franšizové	1 000 549,05 Kč	RAC	franchising
2021	602131	WF - zimní pneu	999 682,80 Kč	RAC	franchising
2021	602132	Delivery, Collection	316 516,16 Kč	RAC	franchising
2021	602133	Navigation	213 633,91 Kč	RAC	franchising
2021	602139	Ostatní poplatky a služby - nefranšizové	2 095 100,81 Kč	RAC	non franchising
2021	602150	F - nájemné - LMS	6 641 980,01 Kč	LIMO	franchising
2021	602200	OL Finanční spátka	220 048 309,03 Kč	LEASE	non franchising
2021	602201	OL Poplatek za služby	8 318 676,94 Kč	LEASE	non franchising
2021	602202	OL Havarijní pojištění	23 754 898,81 Kč	LEASE	non franchising
2021	602203	OL Zákonné pojištění	10 708 359,76 Kč	LEASE	non franchising
2021	602204	OL Servis, Údržba, Pneu	47 264 210,41 Kč	LEASE	non franchising
2021	602205	OL Silniční daň	3 342 994,72 Kč	LEASE	non franchising
2021	602206	OL Dálniční známka	4 032 266,62 Kč	LEASE	non franchising
2021	602207	OL Poplatek rádio	1 248 085,40 Kč	LEASE	non franchising
2021	602208	OL Poplatek TV	26 822,60 Kč	LEASE	non franchising
2021	602209	OL Asistenční služba	3 657 116,85 Kč	LEASE	non franchising
2021	602210	OL Náhradní vůz	2 651 842,22 Kč	LEASE	non franchising
2021	602211	OL jiné připojištění	89 626,39 Kč	LEASE	non franchising
2021	602212	OL Ostatní	658 929,31 Kč	LEASE	non franchising
2021	602213	OL SIXT Monitor	949 080,22 Kč	LEASE	non franchising
2021	602214	OL SIXT Maxi Gap	1 993 350,42 Kč	LEASE	non franchising
2021	602220	OL Valorizace	1 726 915,83 Kč	LEASE	non franchising
2021	602240	Tržby - náhradní vozidlo	1 321 331,05 Kč	LEASE	non franchising
2021	602241	Tržby - pre delivery	1 000 573,15 Kč	LEASE	non franchising
2021	602250	Popl. - překr. km při vr. vozid	-127 554,11 Kč	LEASE	non franchising
2021	602251	Popl. při ukon. leasingu a změně smlouvy	1 000 549,31 Kč	LEASE	non franchising
2021	602260	Tržby OL - PHM	93 995 429,60 Kč	Reinvoicing fuel	non franchising
2021	602300	tržby za obstarání dopravní inspektorát	80 800,00 Kč	Reinvoicing car registration	non franchising
2021	602602	SU HAV	41 615,34 Kč	Reinvoicing insurance of loans	non franchising
2021	602880	Tržby za reklamu	120 000,00 Kč	Advertising	non franchising
			511 620 639,87 Kč		



2021	384200	Advance payments paid in 2019	727 242,00 Kč	LEASE	non franchising
		Revenues related to advance payments from previous years (already reported)	-1 201 573,44 Kč	LEASE	non franchising
2021	LEASE tariffs (CZSL2; CZLESS)		3 305 535,87 Kč	LEASE	non franchising
			-3 305 535,87 Kč	RAC	franchising
According to Czech accounting standards	Accruals from 2020 to 2021		354 896,38 Kč	RAC	franchising
			820 563,19 Kč	RAC	franchising
			62 953,15 Kč	RAC	non franchising
	Accruals from 2021 to 2022		0,00 Kč	LEASE	non franchising
			-1 017 498,89 Kč	RAC	franchising
			-115 584,57 Kč	RAC	non franchising
		-66 828,60 Kč	LEASE	non franchising	
2021	Sub-franchise RENT24 turnover		5 799 441,66 Kč	RAC	franchising
			533 748,67 Kč	RAC	non franchising

Character	Turnover	Reported turnovers
Franchising	393 244 677,01 Kč	393 246 385,01 CZK
RAC	53 001 160,67 Kč	53 002 868,67 CZK
LIMO	6 641 960,01 Kč	6 641 960,01 CZK
LEASE	333 601 556,33 Kč	333 601 556,33 CZK
Non franchising	121 442 117,98 Kč	
Advertising	120 000,00 Kč	
RAC	7 894 898,44 Kč	
Reinvoicing car registration	80 800,00 Kč	
Reinvoicing fuel	93 985 429,60 Kč	
Reinvoicing insurance of loans	41 615,34 Kč	
Reinvoicing repairs	4 901 326,05 Kč	
Reinvoicing services	14 408 048,55 Kč	
Total	514 686 794,99 Kč	

Specifics to Franchise Agreement/Schedule 8/Art 21.2: a part of RAC turnover is reported in LEASING turnover, specifically SL2 and LES rate codes. Specific accounting standards in the Czech Republic such as accruals, advance payment of leasing contracts etc.

In Prague on 6th June 2022



BALANCE SHEET

In a full scope as at

31.12.2021

Commercial name or other name of accounting entity

SPEED LEASE a.s.

Corporate ID

629 12 691

in CZK thousands

Registered office or address of accounting entity

Benediktská 690/7, Staré Město, 110 00 Praha 1

Article	ASSETS	Current period			Previous period
		Gross	Adjustment	Net	Net
	TOTAL ASSETS	1 349 251	-465 672	883 579	917 806
B.	Fixed assets	1 200 674	-450 175	750 499	807 598
B. I.	Intangible fixed assets	3 183	-3 183	0	66
2.	Valuable rights	3 183	-3 183	0	66
1.	Software	3 183	-3 183	0	66
B. II.	Tangible fixed assets	1 195 005	-444 506	750 499	807 402
B. II. 1.	Land, buildings and structures	2 572	-498	2 074	2 139
2.	Buildings and structures	2 572	-498	2 074	2 139
2.	Tangible movable assets and sets of tangible movable assets	1 183 736	-444 008	739 728	801 098
5.	Advance payments for tangible fixed assets and tangible fixed assets under construction	8 697	0	8 697	4 165
1.	Advance payments for tangible fixed assets	1 417	0	1 417	941
2.	Tangible fixed assets under construction	7 280	0	7 280	3 224
B. III.	Non-current financial assets	2 486	-2 486	0	130
B. III. 1.	Equity investments - controlled or controlling entity	2 486	-2 486	0	0
5.	Other non-current securities and investments	0	0	0	130
C.	Current assets	144 311	-15 497	128 814	107 437
C. II.	Receivables	84 508	-15 497	69 011	64 324
C. II. 1.	Long-term receivables	355	0	355	465
5.	Receivables - others	355	0	355	465
4.	Sundry receivables	355	0	355	465
C. II. 2.	Short-term receivables	84 153	-15 497	68 656	63 859
1.	Trade receivables	62 171	-15 497	46 674	44 138
2.	Receivables - controlled or controlling entity	136	0	136	165
4.	Receivables - others	21 846	0	21 846	19 556
3.	State - tax receivables	3 570	0	3 570	5 153
4.	Short-term prepayments made	3 689	0	3 689	985
5.	Estimated receivables	12 647	0	12 647	12 753
6.	Sundry receivables	1 940	0	1 940	665
C. IV.	Cash	59 803	0	59 803	43 113
1.	Cash on hand	78	0	78	163
2.	Cash at bank	59 725	0	59 725	42 950
D.	Other assets	4 266	0	4 266	2 771
D. 1.	Deferred expenses	1 176	0	1 176	427
3.	Accrued income	3 090	0	3 090	2 344



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Article	LIABILITIES & EQUITY	Current period	Previous period
TOTAL LIABILITIES & EQUITY		883 579	917 806
A.	Equity	324 229	293 081
A. I.	Share capital	132 000	132 000
A. I. 1.	Share capital	132 000	132 000
A. IV.	Retained earnings (+/-)	141 081	133 174
A. IV. 1.	Accumulated profits or losses brought forward	141 081	133 174
A. V.	Profit or loss for the current period (+/-)	51 148	27 907
B. + C.	Liabilities	553 239	620 582
C.	Payables	553 239	620 582
C. I.	Long-term payables	263 901	307 434
2.	Payables to credit institutions	175 254	203 731
8.	Deferred tax liability	53 677	43 385
9.	Payables - others	34 970	60 318
3.	Sundry payables	34 970	60 318
C. II.	Short-term payables	289 338	313 148
2.	Payables to credit institutions	175 887	180 542
3.	Short-term prepayments received	3 725	5 887
4.	Trade payables	59 245	56 431
5.	Payables - controlled or controlling entity	0	84
8.	Other payables	50 481	70 204
3.	Payables to employees	2 304	2 230
4.	Social security and health insurance payables	861	957
5.	State - tax payables and subsidies	518	5 110
6.	Estimated payables	10 448	9 894
7.	Sundry payables	36 350	52 013
D.	Other liabilities	6 111	4 143
D. 1.	Accrued expenses	4 017	1 581
2.	Deferred revenue	2 094	2 562

Legal status of accounting entity:	stock company
Předmět podnikání nebo jiné činnosti: Pronájem a leasing automobilů a jiných lehkých motorových vozidel, kromě motocyklů	
Date of authorisation:	01.06.2022
Member of statutory body:	
B 13469	Ing. Petr Prokop SPEED LEASE a.s.



PROFIT AND LOSS STATEMENT
in a full scope for the period ended
31.12.2021

Commercial name or other name of accounting entity
SPEED LEASE a.s.

Corporate ID 629 12 691 in CZK thousands

Registered office or address of accounting entity
Benediktská 690/7, Staré Město, 110 00 Praha 1

Article (N) (V)	TEXT	Current period	Previous period
I.	Sales of products and services	511 621	526 195
II.	Sales of goods	1 401	3 172
A.	Production consumption	240 370	232 692
1.	Costs of goods sold	1 311	3 018
2.	Consumption of material and energy	92 148	83 317
3.	Services	146 911	146 357
D.	Personnel expenses	44 003	47 184
1.	Wages and salaries	33 661	36 157
2.	Social security and health insurance costs and other costs	10 342	11 027
1.	1. Social security and health insurance costs	9 862	10 489
2.	2. Other social costs	480	538
E.	Adjustments to values in operating activities	170 088	186 140
1.	Adjustments to values of intangible and tangible fixed assets	171 038	183 667
1.	1. Adjustments to values of intangible and tangible fixed assets - permanent	171 038	183 667
3.	Adjustments to values of receivables	-950	2 473
III.	Other operating income	217 033	198 058
1.	Income from fixed assets sold	163 375	145 967
2.	Income from materials sold	190	72
3.	Sundry operating income	53 468	52 019
F.	Other operating expenses	201 004	208 805
1.	Net book value of fixed assets sold	148 188	147 985
2.	Material sold	2	0
3.	Taxes and fees	11 711	12 888
5.	Sundry operating expenses	41 103	47 932
*	Operating profit or loss (+/-)	74 590	52 604



Article (N) (V)	TEXT	Current period	Previous period
IV.	Income from non-current financial assets - equity investments	110	0
2.	Other income from equity investments	110	0
G.	Expenses incurred on investments sold	130	0
V.	Income from other non-current financial assets	0	1 078
2.	Other income from other non-current financial assets	0	1 078
VI.	Interest income and similar income	564	539
1.	Interest income and similar income - controlled or controlling entity	0	153
2.	Other interest income and similar income	564	386
I.	Adjustments to values and reserves relating to financial activities	-138	84
J.	Interest expenses and similar expenses	14 605	16 983
2.	Other interest expenses and similar expenses	14 605	16 983
VII.	Other financial income	2 377	590
K.	Other financial expenses	1 490	2 546
*	Financial profit or loss (+/-)	-13 036	-17 406
**	Profit / loss before tax (+/-)	61 554	35 198
L.	Income tax	10 406	7 291
1.	Income tax - due	114	0
2.	Deferred income tax (+/-)	10 292	7 291
**	Profit or loss net of tax (+/-)	51 148	27 907
***	Profit or loss for the current period (+/-)	51 148	27 907
*	Net turnover for the current period	733 106	729 632

Legal status of accounting entity:	stock company
Předmět podnikání nebo jiné činnosti: Pronájem a leasing automobilů a jiných lehkých motorových vozidel, kromě motocyklů	
Date of authorisation:	01.06.2022
Member of statutory body:	
B 13469	Ing. Petr Prokop SPEED LEASE a.s.



